



FAMILY FIRST LIFE

Frequently Asked Questions

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Q - Why Should I choose Family First Life?

A - We provide the highest compensation on day one. We bring non-licensed individuals on at 100% commission and Licensed Agents on at 110% Commission.

Q - How do I start?

A - Contact one of our Hiring Specialists to get started. • **Phone:** (408) 691-2086
• **Email:** Careers@FFLmarathon.com

Q - How long does it take for me to get my license?

A - On average the total process can take up to 4 weeks. However, it depends on how quickly you are able to take and pass your test

Q - Who is going to train me?

A - All of our Senior VP's and Senior Agents will be available to you for any questions that you may have. In addition, we require all new agents to attend a 2 week training bootcamp to ensure they grasp product knowledge and policy options.

Name	Title	Phone
Tray Honeycutt	Board Member	(760) 680-0626
Steven Yee	Senior Vice President	(626) 824-3253
Brandon Kitchings	Senior Vice President	(480) 528-0724
Teresa Kitchings	Vice President	(480) 528-7656

Q - How Do We get paid?

A - Direct Deposit is the primary payment method, with the option to be paid out daily.

Q - How much are leads?

A - The Cost of leads range from 0.50 to \$11.00, in our CRM (Customer Relation Manager).

Q - Do I have to buy leads?

A - It is at the Agent's discretion to invest what is financially feasible for them. However, FFL is a lead-based Company. Our primary focus is to help develop successful Agents through our warm leads.

Q - How do I raise my commission?

A - Performance, is essential. You will need to have 2 consecutive months of consistant sales in order to move your commission to the next level.

Q - Do I have to build an agency?

A - Most Agents join FFL to create passive income. Having a team will defiently contribute to your financial freedom.

Q - Do I need a license to sell insurance?

A - Yes, each State requires that a person obtain at least a residential license (License in the State you live). Once an Agent has a residential license, then they can obtain non-residential licenses in additional States (Optional).

Q - Will I receive a W2 or 1099 for my taxes?

A - Life Insurance Agents are considered independent contractors, income is reported to the IRS in the form of a **1099**.